

CEO Report 2021

Annual General Meeting

Kimmo Alkio
President and CEO



Technology at the core of customer's business driving growth, innovation and performance

CUSTOMER AGENDA

Agility & efficiency

Products → Experience

Innovation

OUR CORE CAPABILITIES



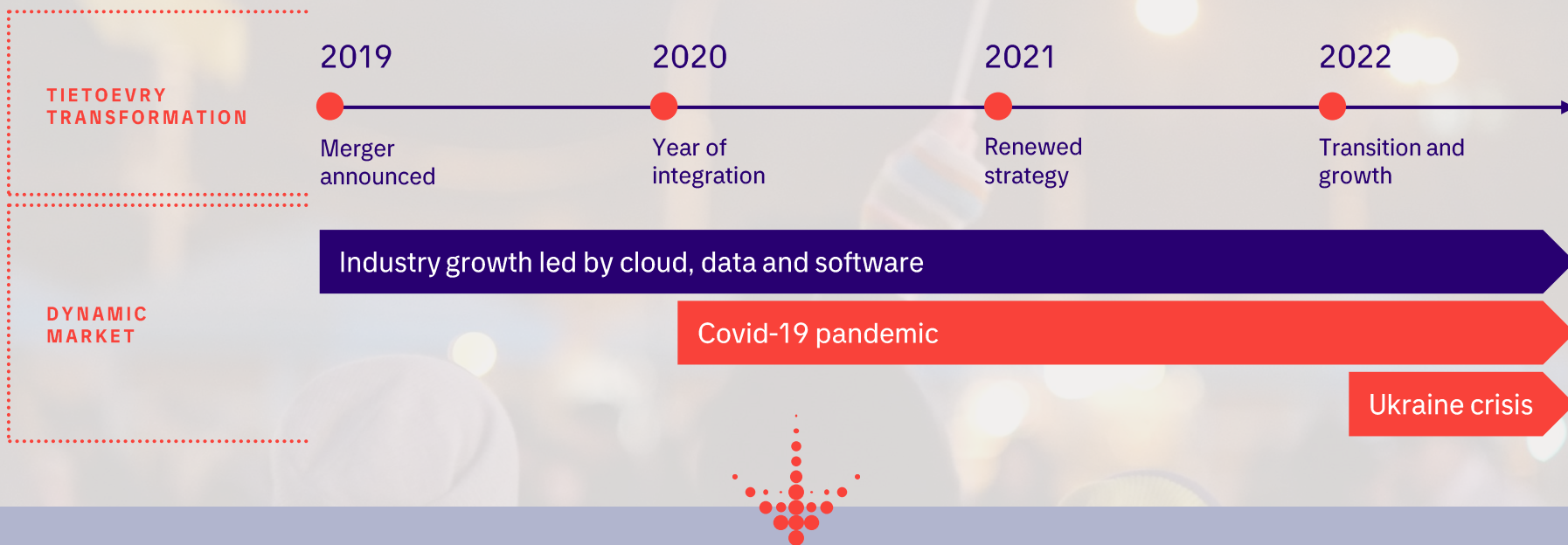
INDUSTRY GROWTH LED BY CLOUD, DATA AND SOFTWARE

High global demand for new cloud native, data and engineering services

Continued growth for enterprise software and software-as-a-service

Reduce traditional technologies and ways of working to drive efficiency and capture cloud market opportunity

TietoEVRY consistently transforms to accelerate competitiveness, in a turbulent world



- Solid integration delivering on its objectives incl. synergies
- Renewed strategy to drive growth and expansion, through specialized businesses
- High engagement, business continuity during the pandemic
- Decisive actions to ensure employee safety and live by our values (incl. Ukraine safety measures and Russia decision)

Renewed strategy to drive customer value and growth through specialization

STRATEGIC CHOICES

1

Clear business choices to capture market growth and expansion opportunity

2

End-to-end businesses with full accountability and broader options to scale

3

Focus investments to expand cloud native capabilities and scalable software businesses

4

Drive partnerships to scale and competitiveness in outsourcing services

TO DRIVE ...



Specialist customer engagement

Employee learning and growth

Attractive shareholder returns

Businesses' choices to actively capture cloud native and software market momentum

END-TO-END BUSINESS CHOICES

CLOUD
NATIVE
AND
SOFTWARE



Tietoevry Create

Cloud native development, data and software engineering expanding globally



Tietoevry Care

Open and modular software for Health & Care, expanding Nordic customer base and markets



Tietoevry Banking

Modular and integrated software suite for Nordic and global financial institutions



Tietoevry Industry

Software for core processes in public, energy and industrial sectors, aiming to build scale



Tietoevry Transform

Transformation and automated managed services for select Nordic customers



Tietoevry Connect

Secure multi-cloud capacity driving scale and platforms for customers' cloud adoption

MODERNIZE
TO CLOUD

End-to-end businesses active with renewed brand & identity



PURPOSE

We create purposeful technology that reinvents the world for good.

POSITIONING

Developers of digital futures.

VALUES

Openness | Trust | Diversity



Tietoevry
Connect

Tietoevry
Transform

Tietoevry
Create

Tietoevry
Care







Tietoevry
Industry

Tietoevry
Banking



- End-to-end businesses active as of 1st Jan 2022
- Specialized customer engagement in each business driving competitiveness and new wins
- High employee engagement throughout transition
- Positioned to accelerate growth and performance

Businesses executing towards long term targets

	2021		Progress towards long term targets
	Organic growth	EBITA adj.	
Industry Software	8%	24%	
Financial Services Solutions	8%	14%	
Product Development Services	5%	12%	
Digital Consulting	-2%	14%	
Cloud & Infra	-11%	7%	
Tietoenvy	0%	13%	

Software businesses well on track towards long-term targets

- Industry software already at long-term target level
- Financial Services Solutions well progressing

Strong momentum in international businesses and Product Development Services

Healthy profitability development in Digital Consulting

Challenging agenda for Cloud & Infra due to traditional services decline

2021 a solid year building on the combined capabilities from the merger

Solid growth in software and engineering businesses - improved cloud and software proportion of business mix

Challenging agenda in Cloud & Infra, underperforming due to traditional services decline

Integration completed with high engagement all main targets including synergies achieved

Renewed strategy to drive growth and expansion through specialized businesses



Active portfolio pruning to maximize value - divestment of Oil & Gas and subscale businesses

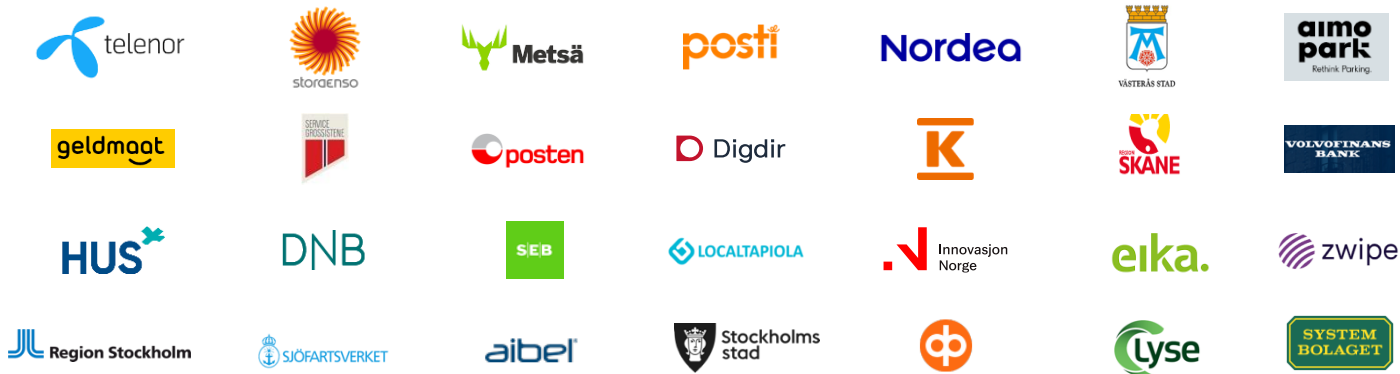
Heated talent market and high salary inflation to continue – managed attrition through active recruitments ~5700 in 2021

Improved global capabilities – ~50% of employees from global centers

Consistent improvement across all financial parameters – further potential to improve shareholder value

Expanding customer trust

Customer samples



Key wins 2021

Tietoevry has been awarded a long-term next generation IT services contract for City of Stockholm

Tietoevry opens a new R&D services center in Nanjing following an agreement with Ericsson

Nordea has appointed Tietoevry as the provider of payment card services in Finland, Sweden, and Norway

Aibel accelerates its digitalization journey with Tietoevry through infrastructure and cloud services

Innovation Norway is accelerating digitalization of administrative case processing with solutions from Tietoevry

Living our values for employee wellbeing and growth



Personal growth

- Purposeful work – impact to society
- Continuous learning
- Professional global communities

Hybrid work

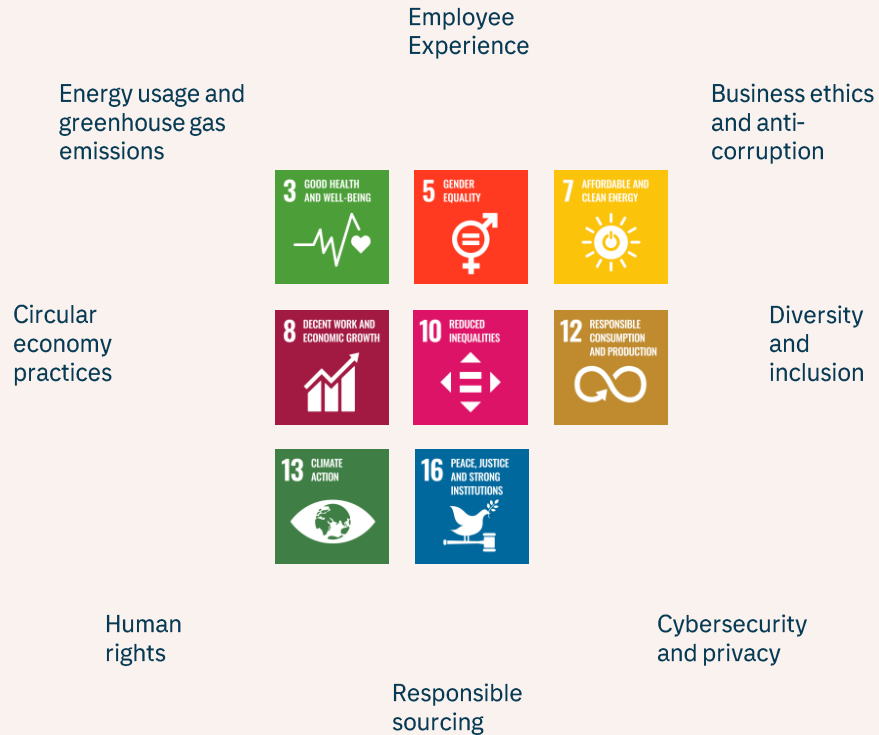
- Wellbeing
- Flexibility and responsibility
- Active engagement

Equality & Inclusion

- Culture
- Innovation
- Better products and services

Building on our core values of Openness, Trust and Diversity

Advancing on our Sustainability Plan – climate and equality in focus



Emission reductions

Ambition: To cut 80% of our energy-related greenhouse gas emissions during 2020-2023

Actions: 92% green electricity used in offices and datacenters

Result 2021: 44% reduction in CO₂ emissions 2020-2021

Diversity & inclusion

Ambition: Equal representation of men and women in the company by 2030, 40% of women in 2026

Actions: Women in tech networks and campaigns, more inclusive language in job ads attracted 32% more female applicants

Result 2021: 29% female representation, 4% increase in share of female in new recruits

Exciting year ahead



Developers of Digital Futures

New end-to-end
businesses driving
customer trust and growth

Go-to place for tech
professionals – developers
of digital futures

Continue to improve
growth, profitability and
shareholder returns

Advancing value creation in a turbulent world

Creating
purposeful
technology that
reinvents
the world for
good

